

Edexcel Business 'A' Level 2019-2021

Year 12

Term: Autumn - January mock examination

Week	Big Question	Small question	Assessment opportunity and criteria. Teacher feedback point	Homework
1 2	Induction - What is an entrepreneur? (1.5)	Entrepreneur skills	Class group presentation on an entrepreneur	Read units 19 and 20
3 4	How can a business raise finance and ensure a profit is made?	Sales forecasting (2.2.1) Calculating profit (2.2.2)	Razia Malik C/S P.180	Read units 30 and 31
5 6		Internal finance (2.1.1) External finance (2.1.2) Liability (2.1.3)	Prince Hospitality C/S P.157	Read units 26, 27 and 28
7	How can the financial future of a business be planned?	Planning, competition and market size (2.1.4)	Analysing a business plan from Gov.uk 'The importance of business planning'	Read unit 29
8		Cash flow forecasting (2.1.4)	Charlton Plastics C/S P.168	
9 & 10		Break-even (2.2.3)	Gowda Chanda C/S P.184	Read unit 32
11		Budgets (2.2.4)	Budget revision questions	Read unit 33
12 13 14	How can the financial future of a business be managed effectively?	Profit (2.3.1)	Salwell C/S P.195	Read unit 34
15		Liquidity (2.3.2)	Falcon Toys C/S P.201	Read unit 35
16		Business failure (2.3.3)	Investigative report on a business failure	Read unit 36

Term: Spring term from mock examination to early May

Week	Big Question	Small question	Assessment opportunity and criteria. Teacher feedback point	Homework
1	How are products made effectively?	Methods of production, productivity and efficiency (2.4.1)	Jaguar Land Rover C/S P. 214	Read unit 37
2		Capacity utilisation (2.4.2)	Enfield shipping C/S P.218	Read unit 38
3		Stock control (2.4.3)	Toyota C/S P.224	Read unit 39
4		Quality management (2.4.4)	The Powarth Group C/S P.231	Read unit 40
5 6 7 8	What external influences affect a business?	Economic influences (2.5.1) <ul style="list-style-type: none"> • Business cycle • Inflation • Interest rates • Exchange rates • Taxation and govt. spending • uncertainty 	UpFly C/S P.241	Read unit 41
9 10		Legislation (2.5.3) The competitive environment (2.5.3)	Students produce a group presentation on one element to share	Read units 42 and 43