Year 1 Theme 2 – Managing Business Activities

Term 1

Week	Year 1 Topic	Year 1 Content
1 & 2	1.5 Entrepreneurs and leaders	1.5.1 Role of an entrepreneur Identifying business opportunities
3	2.2 Financial planning / 2.3 Managing finance	2.2.1 Sales forecasting 2.2.2 Sales, revenue
4	2.2 Financial planning / 2.3 Managing finance	2.2.2 Sales, revenue and costs
5	2.1 Raising finance	2.1.1 Internal finance 2.1.3 Liability
6	2.1 Raising finance	2.1.2 External finance
7	2.1 Raising finance 2.5.3 The Competitive market	2.1.4 Planning: Business planning Competition and market size
8	2.1 Raising finance	2.1.4 Planning: Cash flow forecasts
9 & 10	2.2 Financial planning / 2.3 Managing finance	2.2.3 Break-even
11	2.2 Financial planning / 2.3 Managing finance	2.2.4 Budgets
12	2.2 Financial planning / 2.3 Managing finance	2.2.4 Budgets 2.3.1 Profit
13-15	2.3 Managing finance	2.3.1 Profit 2.3.3 Business failure

Term 2

Week	Year 1 Topic	Year 1 Content
16	2.3 Managing finance	2.3.2 Liquidity 2.3.3 Business failure
17	2.5 The Competitive Environment 2.3 Managing finance	2.5.3 Competition and market size 2.3.3 Business failure
18-19	Mock exam	Review mock exams
20	2.4 Resource Management	2.4.1 Production, productivity and efficiency
21	2.4 Resource Management	2.4.2 Capacity utilisation
22	2.4 Resource Management	2.4.3 Stock control
23	2.4 Resource Management	2.4.4 Quality management
24	2.5.3 The Competitive market 2.5 External influences	2.5.3 Competition and market size 2.5.1 Economic influences
25-26	2.5 External influences	2.5.1 Economic influences Review answering 'Section C' evaluation questions - homework
27-28	2.5 External influences	2.5.1 Economic influences Review homework answering 'Section C' evaluation questions

Term 3

Week	Year 1 Topic	Year 1Content
29-30	2.5 External influences	2.5.2 Legislation: Employee protection, health and safety, consumer protection, environmental protection, competition policy
31-32	Revision for AS assessment	
33 (approx.)	**Start A2**	